



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 22/2026

(*NEW SEASON TEAS ONLY)

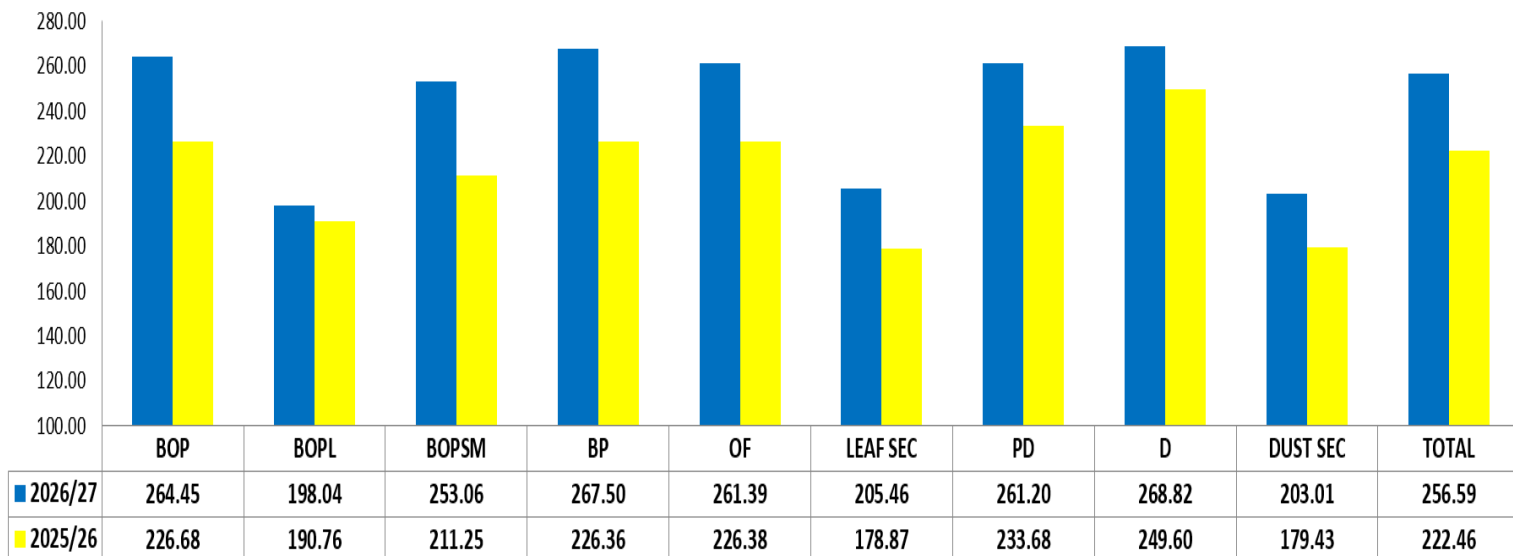
Market Report	
LEAF	DUST
* Market witnessed good demand.	* Market witnessed fair demand.
* Improved liquoring sorts sold firm to occasionally dearer with competition.	* Select good liquoring sorts irregular around last.
* Remainder irregular around last.	* Remainder tended easier following quality.

Buying Analysis	
LEAF	DUST
* WI: Operated.	* WI: Operated.
* HUL: Operated.	* HUL: Operated.
* TCPL: Selective.	* TCPL: Selective.
* Internals: Good support.	* Internals: Fair support.
* Exporters: Operated.	

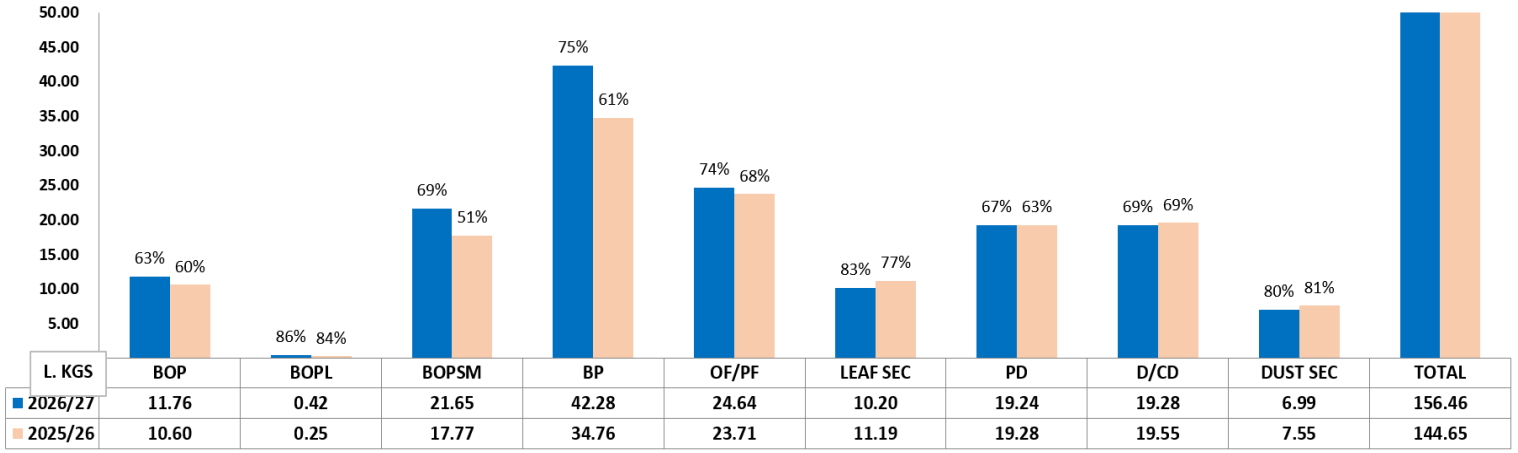
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 22		
	SALE 22	SALE 21	+/-	SALE 22	SALE 21	+/-	SALE 22	SALE 21	+/-	2026/27	2025/26	2024/25
LEAF	248.81	242.10	6.71	233.81	216.59	17.22	230.45	220.68	9.76	257.04	218.17	227.81
DUST	233.51	235.98	-2.47	254.10	234.85	19.25	216.21	201.33	14.88	255.49	231.55	216.08
TOTAL	244.58	240.32	4.26	240.44	222.61	17.83	225.87	214.58	11.28	256.59	222.46	224.28

GTAC AUCTION AVERAGES										
SALE		Sale 15	Sale 16	Sale 17	Sale 18	Sale 19	Sale 20	Sale 21	Sale 22	
LEAF	2026/27	280.32	0.00	275.45	265.35	259.55	250.84	242.10	248.81	
	2025/26	237.34	0.00	220.96	211.94	206.74	204.00	216.59	233.81	
DUST	2026/27	285.15	0.00	278.43	271.13	264.57	250.21	235.98	233.51	
	2025/26	237.64	0.00	230.59	223.17	220.48	215.36	234.85	254.10	
TOTAL	2026/27	281.56	0.00	276.33	267.21	261.06	250.66	240.32	244.58	
	2025/26	237.43	0.00	224.06	215.68	211.19	207.43	222.61	240.44	

GTAC Grade Wise Averages Upto Sale 22



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 22



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 22			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	18,65,797	13,96,957	254.43	25%	17,48,947	13,06,761	247.72	25%	1,10,08,117	78,45,754	261.66	29%
FANNINGS	5,88,439	4,03,135	257.74	31%	5,34,565	3,78,512	245.73	29%	33,43,030	24,62,853	261.39	26%
LEAF SEC.	2,29,059	1,83,564	186.45	20%	2,04,200	1,72,198	191.44	16%	9,20,443	7,84,208	197.19	15%
LEAF TOTAL	26,83,296	19,83,656	248.81	26%	24,87,712	18,57,471	242.10	25%	1,52,71,591	1,10,92,815	257.04	27%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	9,56,158	5,79,633	247.53	39%	9,33,857	6,11,418	245.66	35%	56,61,400	38,51,692	265.02	32%
DUST SEC.	2,36,845	1,78,901	188.08	24%	1,83,007	1,44,877	195.09	21%	8,72,627	6,99,038	203.01	20%
DUST TOTAL	11,93,002	7,58,534	233.51	36%	11,16,864	7,56,294	235.98	32%	65,34,027	45,50,730	255.49	30%
TOTAL	38,76,298	27,42,189	244.58	29%	36,04,576	26,13,765	240.32	27%	2,18,05,618	1,56,43,545	256.59	28%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 22			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	26,83,296	19,83,656	248.81	26%	24,87,712	18,57,471	242.10	25%	1,52,71,591	1,10,92,815	257.04	27%
2025/26	23,79,454	15,40,235	233.81	35%	27,05,637	16,83,885	216.59	38%	1,59,24,729	98,27,086	218.17	38%

DUST	THIS SALE				LAST SALE				UPTO SALE 22			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	11,93,002	7,58,534	233.51	36%	11,16,864	7,56,294	235.98	23598%	65,34,027	45,50,730	255.49	30%
2025/26	10,56,584	7,48,083	254.10	29%	11,83,780	8,28,467	234.85	30%	68,11,863	46,37,877	231.55	32%

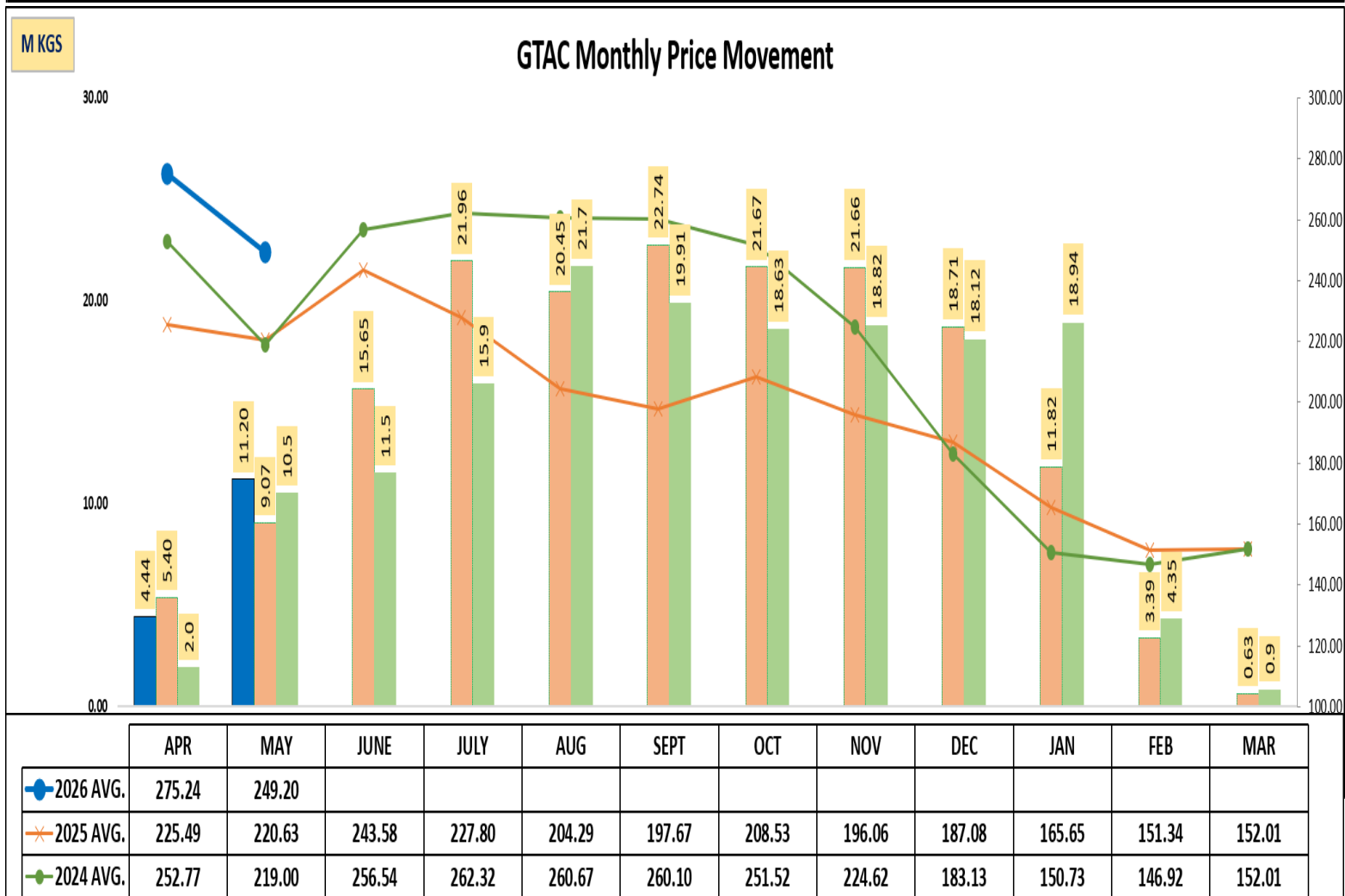
TOTAL	THIS SALE				LAST SALE				UPTO SALE 22			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	38,76,298	27,42,189	244.58	29%	36,04,576	26,13,765	240.32	27%	2,18,05,618	1,56,43,545	256.59	28%
2025/26	34,36,038	22,88,317	240.44	33%	38,89,416	25,12,351	222.61	35%	2,27,36,592	1,44,64,963	222.46	36%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 22			2026/27		UPTO SALE 22		
	SALE 22	SALE 21	2026/27	2025/26	2024/25	SALE 22	SALE 21	2026/27	2025/26	2024/25
BELOW 150	3	3	2	17	21	6	3	3	17	23
BETWEEN 151.00-200.00	23	25	17	30	22	27	30	18	31	24
BETWEEN 201.00-250.00	28	31	29	20	20	32	32	31	14	19
BETWEEN 251.00-300.00	23	23	29	21	17	21	21	24	16	20
BETWEEN 301.00-350.00	18	15	18	9	11	11	12	21	14	9
BETWEEN 351.00-400.00	4	2	4	2	6	2	3	4	6	4
ABOVE 400.00	2	1	1	1	2	1	1	1	3	1

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
23	80,950	28,202	1,09,152	86,347	31,076	1,17,423	-5,397	-2,874	-8,271
24	95,044	34,845	1,29,889	98,949	36,115	1,35,064	-3,905	-1,270	-5,175
25	94,675	35,694	1,30,369	97,290	39,126	1,36,416	-2,615	-3,432	-6,047
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



* Please note May 2026-27 Price is calculated on SALE 19,20,21,22 Only

GTAC BUYING FOR THE SALE 22

	LEAF			DUST				TOTAL			
	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
OFFER	26,83,295.7			OFFER	11,93,002.3			OFFER	38,76,298.0		
SOLD	19,83,655.9			SOLD	7,58,533.6			SOLD	27,42,189.5		
SOLD %	74%			SOLD %	64%			SOLD %	71%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	18,393	186.19	1%	TCPL	21,344	210.76	3%	TCPL	39,737	199.39	1%
HUL	2,82,483	247.85	14%	HUL	1,77,482	262.02	23%	HUL	4,59,965	253.32	17%
W.India	5,07,695	252.78	26%	W.India	96,990	232.81	13%	W.India	6,04,685	249.57	22%
WI.Pack	1,49,317	267.16	8%	WI.Pack	91,042	235.40	12%	WI.Pack	2,40,359	255.13	9%
N.India	4,91,949	241.18	25%	N.India	1,05,738	228.61	14%	N.India	5,97,686	238.96	22%
NI.Pack	1,03,566	230.55	5%	NI.Pack	24,719	234.59	3%	NI.Pack	1,28,285	231.33	5%
Packeteers	68,558	215.67	3%	Packeteers	36,342	172.70	5%	Packeteers	1,04,900	200.78	4%
C.India	50,154	367.60	3%	C.India	22,733	252.56	3%	C.India	72,887	331.72	3%
Exports	1,09,792	280.25	6%	Exports	1,861	163.18	0%	Exports	1,11,653	278.30	4%
Local	1,02,600	233.54	5%	Local	45,301	208.15	6%	Local	1,47,901	225.77	5%
S.India	9,886	205.32	0%	S.India	98,191	217.41	13%	S.India	1,08,077	216.31	4%
Others	89,262	217.08	4%	Others	36,792	245.63	5%	Others	1,26,054	225.41	5%
TOTAL	19,83,656	248.81	100%	TOTAL	7,58,534	233.51	100%	TOTAL	27,42,189	244.58	100%

GTAC ASSAM BATTING ORDER UPTO SALE 22

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	39,490	490.42	2	34,628	444.56
HOOKHMOL	2	15,510	434.88	1	18,728	466.31
HALMARI	3	50,485	431.26	5	73,381	397.04
SOTAI	4	5,126	428.03	3	2,614	442.44
HATIMARA	5	26,354	421.14	10	38,390	383.57
DEOHALL	6	52,105	381.82	39	78,663	316.97
GELAKEY	7	24,711	380.92	14	27,063	374.76
KAMARBUND	8	13,098	375.29	15	14,416	369.96
JAMIRAH	9	9,505	371.87	21	15,379	340.98
DOOMNI	10	66,366	367.77	16	38,577	367.89
GHILLIDARY	11	19,744	367.05	20	10,408	343.59
HIRAJULI	12	13,987	361.87	6	25,666	394.07
BANAMALIE	13	21,838	360.24	7	14,444	391.96
BIJLEEJAN	14	77,014	355.97	17	59,575	360.10
LOHPOHIA	15	7,298	354.37	11	6,788	380.80
BUKHIAL	16	29,022	347.85	54	8,698	306.02
KOPATI	17	73,260	344.71	35	58,087	323.32
BORSILLAH	18	27,142	343.79	9	31,638	385.14
DOOLAHAT	19	38,930	341.33	30	50,069	328.69
HATIJANCLONAL	20	50,498	339.76	51	56,750	309.64
DHARAMJULI	21	3,850	339.36			
GONESHBARICLONAL	22	45,663	338.44			
KEYHUNG	23	55,607	338.39	24	25,872	337.36
DEHA	24	38,759	338.17	26	28,641	332.85
HUNWAL	25	40,330	338.15	31	22,792	328.06

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 22

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	39,490	490.42	3	34,628	444.56
HOOKHMOL	2	19,719	443.09	1	27,800	454.16
HALMARI	3	61,696	432.83	7	83,161	398.75
GATOONGA	4	8,464	431.25	2	15,289	445.78
SOTAI	5	5,126	428.03	4	2,614	442.44
HATIMARA	6	26,354	421.14	13	38,390	383.57
DEOHALL	7	52,105	381.82	59	78,663	316.97
GELAKEY	8	24,711	380.92	17	27,063	374.76
KAMARBUND	9	13,098	375.29	18	14,416	369.96
JAMIRAH	10	9,505	371.87	33	15,379	340.98
NIRMALA	11	1,352	370.81	169	1,415	275.25
DOOMNI	12	66,366	367.77	19	38,577	367.89
GHILLIDARY	13	19,744	367.05	32	10,408	343.59
HIRAJULI	14	13,987	361.87	8	25,666	394.07
BANAMALIE	15	21,838	360.24	9	14,444	391.96
DOOMURDULLUNG	16	59,358	360.10	21	29,790	364.96
SILONIBARI	17	17,693	359.14	23	31,197	361.17
HAJUA	18	30,675	358.22	40	64,661	334.62
BORSAPORI	19	28,510	357.39	30	56,679	348.13
BIJLEEJAN	20	77,014	355.97	24	59,575	360.10
SALKATHONI	21	13,282	355.90	11	57,847	385.51
LOHPOHIA	22	7,298	354.37	14	6,788	380.80
KHARIKATIA	23	50,193	352.71	22	37,801	364.14
BORBAM	24	63,486	346.62	41	40,705	333.81
KOPATI	25	73,260	344.71	51	58,087	323.32

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